State of New Hampshire Public Utilities Commission



CLEC and CTP Annual Report

| Line No. | COVER PAGE |
|-------------|--|
| 1 | Carrier name: |
| | Union Telephone Company |
| 2 | For calendar year ended December 31, 2011 |
| 3 | Federal Tax Identification Number: |
| 4 | Enter the New Hampshire CLEC # and/or CTP #, whichever applies. CLEC Registration # : CTP Certification # : |
| 5 | Most recent former name, if applicable: |
| 6 | Date of name change, if applicable: (enter as mm/dd/yy) |
| 7 | Enter contact information for person responsible for this report: Name: Title: Assistant Treasurer Address: 24 Depot Square, Unit 2 City, State, Zip Code Northfield, Vermont 05663 Telephone: Fax: Fax: T65-522-0244 Email: finance@tdstelecom.com |
| | Per Puc 434.03, annually filed reports shall be due on or before March 31 of each year. Per RSA 374:17, neglect or refusal to file will result in a forfeiture of \$100 per day for each day in default. |

Year ended December 31, 2011

| Line No. | GENERAL INFORMATION |
|-------------|---|
| 1 | Company authorized in New Hampshire as (select one): |
| 2. | Trade name, as known to the public: TDS Telecom |
| 3 | Consumer affairs contact: Name Thomas Murray Phone 802-485-9724 Email tom.murray@tdstelecom.com Regulatory affairs contact: Name Thomas Murray Phone 802-485-9724 Email tom.murray@tdstelecom.com |
| 4 | Names and titles of officers. |
| | Name Title David A. Wittwer President William J. Megan Vice President James W. Butman Vice President David P. Jones Secretary/Treasurer |
| 5 | Names of affiliate companies, if any, that provide service in New Hampshire. Name Hollis Telephone Company, Inc. Kearsarge Telephone Company Merrimack County Telephone Company Wilton Telephone Company, Inc. TDS Long Distance Corporation |
| 6 | Has the company discontinued services in any exchange during the year? (Enter Yes or No) No No No |
| 7 | Has the company discontinued operation in New Hampshire during the year? (Enter Yes or No) No |
| 8 | If the response to line 7 is Yes, does the company wish to request withdrawal of certification? (Enter Yes or No) |
| 9 | Does the company take or require deposits for telephone service? (Enter Yes or No) |
| 10 | Does the company offer internet access to end users in New Hampshire? (Enter Yes or No) Yes |

Year ended December 31, 2011

| Line No. | NEW HAMPSHIRE RE | VENUE | |
|-------------|---|--|---|
| 1 | New Hampshire Retail Revenue Intrastate (IntraLATA) Toll Revenue* All Other Toll Revenue (Include Interstate/InterLATA) Local Service Revenue Access Revenue All Other New Hampshire Revenue (describe on line 11 below) Total New Hampshire Retail Revenue | Line Applies To CLEC/CTP CLEC/CTP CLEC CLEC CLEC | \$ 1,110,132 399,200 229,410 \$ 1,738,742 |
| 7 8 9 | New Hampshire Wholesale Revenue Intrastate (IntraLATA) Toll Revenue* All Other Toll Revenue (Include Interstate/InterLATA) Local Service Revenue Access Revenue All Other New Hampshire Revenue (describe on line 12 below) Total New Hampshire Wholesale Revenue | CLEC/CTP CLEC/CTP CLEC CLEC CLEC/CTP | \$ - 90,187 2,033,644 20,163 \$ 2,143,994 |
| | Total New Hampshire Revenue | | \$ 3,882,736 |
| 11 | If an amount has been entered on line 5, describe Retail-All Other Directory, rent, billing and collection and other incidental revenue. | New Hampshire Reve | nue. |
| 12 | If an amount has been entered on line 10, describe Wholesale-All Leased Facilities. | Other New Hampshire | Revenue. |
| | Note that New Hampshire is a single-LATA state Total New Hampshire Revenue is used for assessment purpose | es | |

Year ended December 31, 2011

Instructions: CTPs shall respond to questions 1 through 6. CLECs shall respond to questions 1 through 4 and questions 7 and 8. Carriers that are both CTPs and CLECs shall respond to questions 1 through 8.

| Line No. | | STATISTICS | | | | | | | | | |
|-------------|---|--|--------------|---------|--|--|--|--|--|--|--|
| | Quartions Applies | able to Both CLECs and CTF | Dé . | | | | | | | | |
| | Questions Applica | able to Both CLLCs and CTP | 3 | | | | | | | | |
| 1 | Miles of sheathed fiber owned in New Hampshire: | | | 318 | | | | | | | |
| 2 | Miles of sheathed copper owned in New Hampshire: | | | | | | | | | | |
| 3 | Number of switches that route New Hampshire traffic: | | | | | | | | | | |
| 4 | Enter the location of switches that route New Hampshire tra | ffic. | | | | | | | | | |
| | Street Address | City | State | | | | | | | | |
| | 133 Main Street | Alton | NH | | | | | | | | |
| | 44 Main street | New Durham | NH | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | Question | s Applicable to CTPs | | | | | | | | | |
| | | West with the second se | | | | | | | | | |
| 5 | Number of presubscribed access lines in New Hampshire: | | | | | | | | | | |
| 6 | New Hampshire intrastate conversation minutes: | | | | | | | | | | |
| | | | | | | | | | | | |
| | Questions | Applicable to CLECs | | | | | | | | | |
| - | | ant I FOs by rate contour and a | | | | | | | | | |
| 7 | Enter New Hampshire points of interconnection with incumb Rate Center Company | Rate Center | отрану. Т | Company | | | | | | | |
| | N/A due to ILEC functioning | Trate Series | | Company | | | | | | | |
| | under alternative regulation | | | - | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 8 | Number of voice equivalent lines used by New Hampshire c | ustomers: | | 4,874 | | | | | | | |

Year ended December 31, 2011

Instructions: CLECs shall complete the table. Complete the fields as follows:

Locality/Rate Center: Enter the name of the city or town. Residential or Business: Enter Residential or Business.

Service Type: Enter POTS, ADSL, IDSL, HDSL, SDSL, RADSL, VDSL, Frame Relay, T1, Fractional T1, PRI,

DS3, Switched 56 Kbps, Virtual FX, or Other.

Count: Enter number of lines or circuits provided. For virtual FX, enter the number of telephone numbers.

Provisioning Method: Enter Facilities, IP, Resale, Special Access, UNE, UNE-P, Virtual, or Other.

NXX: Enter the 3 digit NXX code.

If additional rows are needed to complete the table: 1) Move cursor one row beyond Line No. 19. 2) From the Excel menu bar, select Insert>Rows. 3) To insert additional rows repeat step 1 and 2. 4) To add line numbers to the new rows, copy line number 19 in the Line No. column to the newly added rows.

| Line No. | | Ĺ | NES BY LOCAL | .ITY | | |
|-------------|-------------------------|---|-----------------|-------|------------------------|-------------------|
| | Locality/Rate Center | Residential or Business | Service Type | Count | Provisioning Method | NXX (optional) |
| 1 | INFORMATION IS CONFIDEN | | | | | |
| 3 | | | | | | |
| 4 5 | | | | | | |
| 6 | | | | | | |
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| 13 14 | | | | | | |
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| 16 17 | | | | | | |
| 18 19 | | | | | | |
| 19 | | | | | Section 1 | |

Year ended December 31, 2011

CLEC FOREIGN EXCHANGE (FX) ELIGIBILITY

Instructions: CLECs that have attained CLEC FX eligibility in New Hampshire exchanges shall complete the table.

Complete the fields as follows:

Exchange Name: Enter the name of the city or town.

NXX: Enter the 3 digit NXX code.

Other Provisioning Type: Enter the number of customers in the appropriate column. Customer Information: Enter information about a representative customer in this exchange.

If additional rows are needed to complete the table: 1) Move cursor one row beyond Line No. 10.. 2) From the

Excel menu bar, select Insert>Rows. 3) To insert additional rows repeat steps 1 and 2. 4) To add line numbers to the new rows, copy line number 10 in the Line No. column to the newly added rows.

| Line No. | Exchange NXX Collocation Other Provisioning I Name with Verizon? CLEC CLEC EELs (Yes/No) Copper Fiber Based | | | | | sioning T | ype Special | Customer Information | | | | | | | | | |
|-------------|---|--|----------|--------|-------|-----------|----------------|----------------------|----------------|-----------------------|---------|--|--|--|--|--|--|
| IVO, | | | (Yes/No) | Copper | Fiber | Based | Access | Name | Street Address | City, State, Zip Code | Phone # | | | | | | |
| 1 | N/A | | | | | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | | |
| 9 | | | | | | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

Year ended December 31, 2011

Instructions:

- 1) Complete the information called for on the form, including the date that the other sections of this CLEC-CTP Annual Report were electronically submitted and filed with the Commission. (The Attestation Form is filed separately from the rest of the report, and is submitted through the mail).
- 2) Print this page from your printer.
- 3) The president of the company must sign and date the form before a notary public.
- 4) The treasurer of the company must sign and date the form before a notary public.
- 5) The notary public witnessing the signatures of the president and the treasurer must notarize the form.
- 6) Mail the form to:

Telecommunications Division
New Hampshire Public Utilities Commission
21 South Fruit Street, Suite 10
Concord. NH 03301-2429

| ATTESTATION FORM |
|--|
| ANNUAL REPORT |
| OF |
| Union Telephone Company Carrier's Name |
| TO THE STATE OF NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION For the year ended December 31, 2011 |
| OATH |
| State of Vermont Wisconsin |
| County of Washington- Dane ss. |
| We, the undersigned, David A. Wittwer and David P. Jones President's Name Treasurer's Name |
| of, on our oath do severally say that the report, filed on 31-Mar-12, has been prepared, under our |
| direction, from the original books, papers and records of said utility, that we have carefully examined the same, and declare |
| the same to be a complete and correct statement of the business and affairs of said utility, in respect to each and every matter |
| and thing therein set forth to the best of our knowledge, information and belief; and that the accounts and figures contained |
| in the foregoing report embrace all of the financial operations of said utility during the period for which said report is made. |
| Subscribed and sworn to before me this (insert day, eg 14th) President's Signature A C C C C C C C C C C C C C C C C C C |
| Treasurer's Signature 2 15 2015 Date Commission Expires |
| Treasurer's Signagure |

TELEPHONE AND DATA SYSTEMS, INC Union Telephone Company 0919

TELECOM CONDENSED BALANCE SHEET - UNAUDITED CURRENT MONTH TO PRIOR YEAR END AND PRIOR YEAR CURRENT MONTH REPORT NUMBER: 15020 NO ACCOUNT SUPPRESSION

PAGE: 1

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|----|---|----|---|----|----|-----|---|---|---|---|---|---|---|----|---|---|---|--|
| С | а | sh | 1 | & | W | o r | k | ī | n | a | | F | u | nd | s | | | |

| Cash & Working Funds | Cur Bal | Pr Yr End Bal | Change | % Chg | Pr Yr Cur Mth | Change | % Chg |
|------------------------------|-------------|---------------|----------|---------|---------------|----------|--------|
| Cash & Working Funds | 2,447 | - 977 | 3,424 | 350.4 | - 977 | 3,424 | 350.4 |
| Temp Cash Investment | 0 | 0 | 0 | | 0 | 3,121 | 0.0 |
| Temp Cash Invest-Aff | 1,085,955 | 698,669 | 387,286 | 55.4 | 698,669 | 387,286 | 55.4 |
| Accts Rec Customers | 261,228 | 310,245 | -49,017 | -15.8 | 310,245 | -49,017 | -15.8 |
| Accts Rec Affiliated | 141,629 | 6,968 | | 1,932.4 | 6,968 | 134,661 | |
| Accts Rec Other | 363,525 | 434,417 | -70,892 | -16.3 | 434,417 | -70,892 | -16.3 |
| Material & Supplies | 94,378 | 91,786 | 2,592 | 2.8 | 91,786 | 2,592 | 2.8 |
| Non-Reg Material & Supplies | 0 | 6,343 | -6,343 | -100.0 | 6,343 | -6,343 | -100.0 |
| Other Current Assets | 46,414 | 34,041 | 12,373 | 36.3 | 34,041 | 12,373 | 36.3 |
| Total Current Assets | 1,995,576 | 1,581,493 | 414,084 | 26.2 | 1,581,493 | 414,084 | 26.2 |
| Investments & Funds | 1,017 | 1,017 | 0 | 0.0 | 1,017 | . 0 | 0.0 |
| Non-Reg Investments, Net | 2,777 | 5,577 | -2,800 | -50.2 | 5,577 | -2,800 | -50.2 |
| Other Assets & Def Chrgs | . 33,461 | 95,158 | -61,697 | -64.8 | 95,158 | -61,697 | -64.8 |
| Tel Plant in Service | 19,585,083 | 19,020,659 | 564,424 | 3.0 | 19,020,659 | 564,424 | 3.0 |
| Accumulated Depreciation | -15,507,085 | -14,784,001 | -723,084 | -4.9 | -14,784,001 | -723,084 | -4.9 |
| Net Tel Plant in Service | 4,077,998 | 4,236,658 | -158,660 | -3.7 | 4,236,658 | -158,660 | -3.7 |
| Tel Plant Under Contr | 447,167 | 1,221,624 | -774,457 | -63.4 | 1,221,624 | -774,457 | -63.4 |
| Other Prop, Plt & Equip, Net | 4,888,317 | 4,888,967 | -650 | | 4,888,967 | -650 | -0.0 |
| Total Telephone Plant | 9,413,481 | 10,347,249 | -933,767 | -9.0 | 10,347,249 | -933,767 | -9.0 |
| TOTAL ASSETS | 11,446,312 | 12,030,493 | -584,181 | -4.9 | 12,030,493 | -584,181 | -4.9 |
| Advances from Affil | 0 | o | .0 | 0.0 | 0 | 0 | 0.0 |
| Current Maturities LTD | 0 | 0 | 0 | 0.0 | . 0 | 0 | 0.0 |
| Notes Payable - Affil | 0 | 750,000 | -750,000 | -100.0 | 750,000 | -750,000 | -100.0 |
| Notes Payable - Other | 0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Accounts Payable - Affil | 192,156 | 233,781 | -41,625 | -17.8 | 233,781 | -41,625 | -17.8 |
| Accounts Payable - Other | 531,529 | 491,706 | 39,822 | 8.1 | 491,706 | 39,822 | 8.1 |
| Accrued Interest | 0 | 3 5 | - 3 5 | -100.0 | 3 5 | - 3 5 | -100.0 |
| Accrued Taxes | -21,388 | 116,523 | -137,912 | -118.4 | 116,523 | -137,912 | -118.4 |
| Other Current Liabilities | 147,112 | 207,603 | -60,491 | -29.1 | 207,603 | -60,491 | -29.1 |
| Total Current Liabilities | 849,408 | 1,799,648 | -950,240 | -52.8 | 1,799,648 | -950,240 | -52.8 |
| Deferred Credits | 510,245 | 277,878 | 232,367 | 83.6 | 277,878 | 232,367 | 83.6 |
| Capital Stock - Common | 300,000 | 300,000 | 0 | 0.0 | 300,000 | 0 | 0.0 |
| Premium on Cap Stock | 0 | 0 | 0 | 0.0 | 0 | o - | 0.0 |
| Other Capital | 5,653,602 | 4,819,019 | 834,583 | 17.3 | 4,819,019 | 834,583 | 17.3 |
| Retained Earnings | 4,133,058 | 4,833,949 | -700,891 | -14.5 | 4,833,949 | -700,891 | -14.5 |
| Total Common Equity | 10,086,660 | 9,952,967 | 133,692 | 1.3 | 9,952,967 | 133,692 | 1.3 |
| Capital Stock - Preferred | . 0 | . 0 | 0 | 0.0 | 0 | . 0 | 0.0 |
| Long-Term Debt - Funded | 0 | 0 | 0 | 0.0 | . 0 | 0 | 0.0 |
| Other Long-Term Debt | | _ 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Total Capitalization | 10,086,660 | 9,952,967 | 133,692 | 1.3 | 9,952,967 | 133,692 | 1.3 |
| TOTAL CAPITAL & LIAB | 11,446,312 | 12,030,493 | -584,181 | -4.9 | 12,030,493 | -584,181 | -4.9 |
| | | | | | | | |

TELEPHONE AND DATA SYSTEMS, INC

TELECOM CONDENSED INCOME STATEMENT - UNAUDITED CURRENT MONTH TO PRIOR YEAR CURRENT MONTH AND PRIOR YEAR END REPORT NUMBER: 10015 NO ACCOUNT SUPPRESSION

Union Telephone Company 0919

PERIOD: 1 TO 12 , 2011

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PAGE: 1

| | | | | | | 4 | | |
|------------------------------|--------------|--------------|-------------|--------|--------------|--------------|-------------|--------|
| | Cur Per | Pr Yr Sm Per | Change | % Chg | Cur Ytd Bal | Pr Ytd Bal | Change | % Chg |
| Local Network Services | 1,207,161.53 | 1,337,773.46 | -130,611.93 | -9.8 | 1,207,161.53 | 1,337,773.46 | -130,611.93 | -9.8 |
| Network Access Services Rev | 2,426,068.98 | 2,770,122.85 | -344,053.87 | -12.4 | 2,426,068.98 | 2,770,122.85 | -344,053.87 | |
| Long Distance Network Svcs R | 0 | 111,147.43 | -111,147.43 | -100.0 | 0 | 111,147.43 | -111,147.43 | |
| Billing & Collect | 124,060.51 | 87,815.30 | 36,245.21 | 41.3 | 124,060.51 | 87,815.30 | 36,245.21 | |
| Other Operating | 116,240.25 | 89,351.31 | 26,888.94 | 30.1 | 116,240.25 | 89,351.31 | 26,888.94 | |
| Uncollectible Revenues | 9,205.04 | 28,793.99 | -19,588.95 | -68.0 | 9,205.04 | 28,793.99 | -19,588.95 | |
| Total Operating Rev | 3,882,736.31 | 4,425,004.34 | -542,268.03 | -12.3 | 3,882,736.31 | 4,425,004.34 | -542,268.03 | |
| Depreciation & Amortization | 937,215.64 | 969,550.68 | -32,335.04 | -3.3 | 937,215.64 | 969,550.68 | -32,335.04 | -3.3 |
| Plt Specific Oper Exp | 1,225,122.41 | 1,296,603.27 | -71,480.86 | -5.5 | 1,225,122.41 | 1,296,603.27 | -71,480.86 | |
| Plt Nonspecific Oper Exp | 580,145.48 | 954,492.51 | -374,347.03 | | 580,145.48 | 954,492.51 | -374,347.03 | |
| Customer Operations | 643,959.57 | 702,823.34 | -58,863.77 | -8.4 | 643,959.57 | 702,823.34 | -58,863.77 | |
| Corporate Operations Expense | 791,472.21 | 610,350.46 | 181,121.75 | 29.7 | 791,472.21 | 610,350.46 | 181,121.75 | |
| Net Income Taxes | 61,432.24 | 77,514.06 | -16,081.82 | -20.7 | 61,432.24 | 77,514.06 | -16,081.82 | |
| Other Operating (Inc) & Exp | -61,224.00 | -19,615.00 | -41,609.00 | | -61,224.00 | -19,615.00 | -41,609.00 | |
| Total Operating Exp | 4,178,123.55 | 4,591,719.32 | -413,595.77 | -9.0 | 4,178,123.55 | 4,591,719.32 | -413,595.77 | |
| Deferred ITC | 0 | 0 | 0.00 | 0.0 | 0 | | 0.00 | 0.0 |
| Federal Taxes | -123,985.00 | 5,158.00 | -129,143.00 | -*03.7 | -123,985.00 | 5,158.00 | -129,143.00 | |
| State & Local | 70,435.00 | 12,046.00 | 58,389.00 | | 70,435.00 | 12,046.00 | 58,389.00 | |
| Tot Operating Taxes | -53,550.00 | 17,204.00 | -70,754.00 | -411.3 | -53,550.00 | 17,204.00 | -70,754.00 | |
| Total Reg Oper Income | -241,837.24 | -183,918.98 | -57,918.26 | -31.5 | -241,837.24 | -183,918.98 | -57,918.26 | -31.5 |
| Int & Div Income | -2,729.78 | -1,307.55 | -1,422.23 | -108.8 | -2,729.78 | -1,307.55 | -1,422.23 | -108.8 |
| AFDUC | 0 | 0 | 0.00 | 0.0 | 0 | 0 | 0.00 | |
| Non-Regulated Revenues | -925,204.04 | -994,386.66 | 69,182.62 | 7.0 | -925,204.04 | -994,386.66 | 69,182.62 | |
| Non-regulated Expenses | 1,057,746.80 | 827,150.56 | 230,596.24 | 27.9 | 1,057,746.80 | 827,150.56 | 230,596.24 | |
| Other Non-Oper Income | 644,970.47 | 715,655.54 | -70,685.07 | -9.9 | 644,970.47 | 715,655.54 | -70,685.07 | |
| Income Taxes (Net) | -315,731.00 | -267,648.00 | -48,083.00 | -18.0 | -315,731.00 | -267,648.00 | -48,083.00 | |
| Total Non-operating | 459,052.45 | 279,463.89 | 179,588.56 | 64.3 | 459,052.45 | 279,463.89 | 179,588.56 | |
| Interest on LT Debt | 0 | 0. | 0.00 | 0.0 | . 0 | . 0 | 0.00 | 0.0 |
| Other Interest Exp | 0.87 | 139.98 | -139.11 | -99.4 | 0.87 | 139.98 | -139.11 | |
| Total Fixed Charges | 0.87 | 139.98 | -139.11 | -99.4 | 0.87 | 139.98 | - 139.11 | - 99.4 |
| Extraordinary Items | 0 | 0 | 0.00 | 0.0 | 0 | 0 | 0.00 | 0,.0 |
| NET INCOME (LOSS) | -700,890.56 | -463,522.85 | -237,367.71 | -51.2 | -700,890.56 | -463,522.85 | -237,367.71 | -51.2 |
| | | | | 1 | | | | |